

Memorandum of Understanding Signed Between Small Business Administration and California Hispanic Chambers of Commerce

Supporting Hispanic Entrepreneurs Start Up, Scale up and Succeed



Michael Vallante, SBA Region IX Administrator (left) and Julian Canete, President and CEO of the California Hispanic Chambers of Commerce

The US Small Business Administration (SBA) and the California Hispanic Chambers of Commerce (CHCC) announced a new agreement in the form of a memorandum of understanding committing both organizations to support the over 800,000 Hispanic owned businesses and entrepreneurs looking to start a small business in California, the fifth largest economy in the world.

“The SBA recognizes the high entrepreneurial drive of the Hispanic community and the economic contributions on local economies,” said SBA Region IX Administrator Michael Vallante. “SBA is committed to supporting Hispanic small business owners so that they do not face a funding ceiling and have access to resources to grow their business, and that takes partnering up with CHCC, an important community leader.”

The MOU signed between the SBA and the CHCC strengthen existing relationships among both organizations. The organizations commit to work together and share

information in order to eliminate barriers, provide access to capital, resources, mentoring, and networking---business elements that allow business owners to be successful.

“We are honored to partner with SBA to ensure our Hispanic-owned businesses have what they need to succeed,” said Julian Canete, President and CEO of the California Hispanic Chambers of Commerce. “Together we are committed to helping small-business owners with the information and other critical details they need to survive and thrive.”

About the U.S. Small Business Administration

The U.S. Small Business Administration makes the American dream of business ownership a reality. As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start, grow or expand their businesses, or recover from a declared disaster. It delivers services through an

extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit www.sba.gov.

About the California Hispanic Chambers of Commerce

The California Hispanic Chambers of Commerce (CHCC) has a network of over 50 Hispanic chambers and business associations throughout the State of California. Through its network of Hispanic chambers and business association, the CHCC represents the interest of over 800,000 Hispanic business owners in California. The CHCC is the premier and largest regional ethnic business organization in the nation that promotes the economic growth and development of Hispanic entrepreneurs and California’s Emerging Businesses. For more information, please visit www.cahcc.com

SOURCE: U.S. Small Business Administration

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California’s #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

**795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107
Email: sbe@sbeinc.com
Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534
Fax: (415) 778-6255**

**Publisher of
Small Business Exchange
weekly newspaper**



California Sub-Bid Request Ads



Requests quotes from qualified and certified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS

Aluminum Signs, Asphalt Paving, Biologist, CAS, Clear & Grub, Coldplane AC, Concrete Flatwork, Concrete Structures, Electrical, Traffic Signals, Erosion Control, Fencing, Landscaping/Irrigation, Rebar, RSP, Rumble Strip, Striping, Signage, Survey, Testing

SUPPLIERS

Aggregate Base, Asphalt Concrete, Asphalt and Concrete Dump Fees, Rock, Erosion Control BMPs, Backfill Sand, Concrete, CSP, HDPE, K-Rail, PCMS, Rip Rap/Rock Slope Protection

CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM MARKET STREET TO 0.1 MILE SOUTH OF BUTTE VISTA DRIVE.

District-County-Route-Post Mile: 03-Col-20-31.7/32.9

Contract No. 03-2F9804 ACSB1NH-P020(187)E

DBE Goal 12%

BID DATE September 12, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukat.com

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukat Construction, LLC
An Equal Opportunity Employer



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified & certified DBE subcontractors, suppliers, and truckers for the following project:

PLOT 40/41 Hz & PC AIR SYSTEM INSTALLATION PROJECT SAN FRANCISCO INTERNATIONAL AIRPORT CONTRACT NO. 11302.61

Bids: August 29, 2018 @ 2:00 pm
Subcontracting Goal: DBE - 13%

SWPPP - CONCRETE - REBAR - SS RAILINGS - CORROSION CONTROL SYSTEM -
DEWATERING - BOLLARDS - AC PAVING - BOLLARDS -
STRIPING - JOINT SEALANTS - HVAC - FIBEROPTICS - ELECTRICAL

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE firms. PMI is signatory to the Operating Engineers, Carpenters & Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Jim Yackley
Website: www.gallagherandburk.com

Gallagher and Burk, Inc. is soliciting for **DBE** for the following project.

SHATTUCK RECONFIGURATION AND PEDESTRIAN SAFETY PROJECT DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 13%

OWNER: CITY OF BERKELEY,
1947 CENTER STREET, BERKELEY, CA 94704
BID DATE: September 11th, 2018 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Irrigation, Landscaping, Minor Concrete, PCC Paving, Roadway Excavation, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Asphalt Oil.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD TRADES ONLY:

Fire Sprinklers / Solar Hot Water

735 DAVIS - DESIGN BUILD BID - SELECT TRADES

735 Davis St, San Francisco, CA 94111

This is a SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/20/18 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com,
(415) 677-0611.





California Sub-Bid Request Ads

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN BUILD TRADES ONLY:

Exterior Building Maintenance / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar Hot Water

BALBOA PARK UPPER YARD - DESIGN BUILD BID

2340 San Jose Ave, San Francisco CA

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 8/31/18 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD TRADES ONLY:

Fire Sprinklers / Solar Hot Water

88 BROADWAY - DESIGN BUILD BID - SELECT TRADES

88 Broadway, San Francisco, CA 94111

This is a SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/20/18 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com,
(415) 677-0611.

GOLDEN GATE
CONSTRUCTORS

11555 Dublin Boulevard
Dublin, CA 94568-2909

Phone: (925) 829-9220

Estimator: ERIC ALLRED

Website: www.desilvagates.com

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

PLOT 40/41 400 HZ AND PC AIR SYSTEM INSTALLATION PROJECT

Contract No. 11302.61, AIP No. 68

OWNER:

CITY AND COUNTY OF SAN FRANCISCO

San Francisco International Airport

674 West Field Road, Level 1, Room 1A,
San Francisco, CA 94128

AUGUST 29, 2018 @ 2:00 P.M.

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

COLD PLANE, ELECTRICAL, PCC PAVING, ROADWAY EXCAVATION, SAWCUTTING, STRUCTURAL BACKFILL, SURVEY/STAKING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS P-209 BASE MATERIAL, HOT MIX ASPHALT (P-401) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp@desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.

SUKUT
CONSTRUCTION

Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS

Survey, Electrical, Fencing, Masonry, AC Paving

SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

**HI-Desert Water District Wastewater Reclamation Project
Phase 1 Collection System**

Bid Package B1 Paxton Pump Station

Located in Yucca Valley, San Bernardino County, California

HI-Desert Water District

BID DATE September 25, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

With SBE you can:

FIND

Subcontractors, Vendors,
and Suppliers

REACH

Diverse Audiences

ADVERTISE

Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com



California Sub-Bid Request Ads



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS

Survey, Electrical, Fencing, Masonry, AC Paving

SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

HI-Desert Water District Wastewater Reclamation Project Phase 1 Collection System

Bid Package B2 Barron Pump Station

Located in Yucca Valley, San Bernardino County, California

HI-Desert Water District

BID DATE September 11, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshierner

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



REGIONAL CONNECTOR CONSTRUCTORS

SKANSKA TRAYLOR

Regional Connector Constructors JV of 444 South Flower Street, Suite 2200, Los Angeles, CA requests sub-bid quotes from all interested Subcontractor's, including certified DBE's, for

Track Construction on the Regional Connector Transit Corridor project.

Owner: LACMTA (Metro). Contract No. C0980 RFP No. 089RC

Bid Date: September 12, 2018 at 2:00 PM.

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/i3e9effeacc849858>

Should you have any questions or desire to quote on this project, please contact Nicole Holliday, DBE Coordinator at (213) 407-8571 or Nicole.Holliday@Skanska.com. [Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Regional Connector Constructors JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at <http://www.teamrcc.com>.

Regional Connector Constructors JV is an EEO/AA/Vet/Disability Employer.



Barnard Bessac Joint Venture DBE Opportunities

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

PROJECT:

**Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water**

**Initial Publish Date: February 22, 2018
Proposal Deadline: September 10, 2018**

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

OPPORTUNITIES INCLUDE (For September 10, 2018 Deadline):

Shaft - Slurry wall; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc...); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; and Dimensional lumber supply.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:

shannon.cozino@barnard-inc.com (site office)

Brittany McNamee:

brittany.mcnamee@barnard-inc.com (HQ office)

Pacific Structures is seeking qualified and certified **MBE/WBE/SBE/LBEs**

Subcontractors, Suppliers, for the project below:

160 Folsom- 40 Story Condominium
Location: 160 Folsom, San Francisco, CA 94105
Bid Due Date: September 1, 2018

Description of work:

Pumping/ Placing/ Finishing for Pads, Curbs, and Built-up Slabs

Pacific Structures

3004 16th Street • San Francisco, CA 94103
Phone: (415) 606-3572

Contact: Natalie Besser

Email: Natalie.Besser@pacific-structures.com
An Equal Opportunity Employer

4 Ways MBEs Impact the Nation's Supply Chain

Supply chains move materials, products, information, and money from vendors to purchasers to consumers, driving economic growth in an increasingly globalized world. As minority business enterprises (MBEs) continue to expand their influence in the U.S. economy, commitment to supplier diversity presents an opportunity to access modern markets and innovative products. Here are four facets of the U.S. supply chain through which MBEs are driving growth.

Market Share

The number of minority-owned firms nearly doubled within the past decade, now totaling eight million businesses. As MBEs continue to grow faster relative to the number of all U.S. enterprises, their diverse perspectives and outputs are fundamental to the entrepreneurial economy to which they contribute more than \$1 billion each day.

Exports

With 95 percent of the world's consumers outside the U.S., exporting is not only a strategy for individual enterprise growth but an imperative for American economic competitiveness. MBEs are uniquely qualified to access global markets – they are three times as likely to already have international operations and six times as likely to transact in a language other than English.

Job Creation

MBEs are responsible for the maintenance and creation of millions of jobs annually, and mi-



Image Credit: www.mbda.gov

nority-owned businesses contribute nearly \$50 billion in tax revenue to local, state, and federal governments. Supplier diversity sustains the economic base and encourages business development in the local communities where vendors and customers reside.

Return on Investment

Research from the Hackett Group demonstrates that strategic investments in supplier diversity

add, on average, \$3.6 million to the bottom line for every \$1 million in procurement operation costs. Companies invested in supply chain diversity are likely to see gains through access to new customers and productive relationships with vendors.

SOURCE: www.mbda.gov



Smart Ways TO WORK

by Odette Pollar

Doing it All, All by Yourself

This may sound like the time when dinosaurs roamed (or about 25 years ago,) but there was a time when managers took great pride in their lack of typing skills. No one would ever mistake them for clerks or secretaries! (More ancient nomenclature.) In fact, female managers who knew how to type deliberately hid their skill so they would not be assigned secretarial tasks along with their managerial duties. How things have changed. Not being able to type whether or not you call in keyboarding is a tremendous disadvantage. If you are to survive in this downsized world without administrative help, you will need to look for efficiencies in all aspects of your work environment.

Learn to type. It is worth saying again. Learn to type. There is no better way to boost your productivity than to type quickly and accurately. If you can hunt and peck “a little,” it is important for you to increase your speed. Although it is not necessary to type ninety or one hundred words per minute with the accuracy of a data entry clerk, aiming for sixty words per minute is reasonable, and means you would type twice as fast as your current thirty mistake-filled words per minute.

Set up an efficient work space. Make sure the items you use most regularly are close to you, and that extraneous items are out of your way so they do not distract. Be sure the physical items in your workspace--tables, desks, computer stations--actually fit your physical needs. Think about how you work and how often you are required to get up to retrieve items, and make any changes necessary to improve the smooth flow of work as it crosses your work station.

Expect delayed responses. In this day and age, it is not unusual for the recipient of a call you place to have received forty others that same day, in addition to 100 or more e-mail messages. It

is harder and harder for people, well-intentioned or not, to respond quickly. To reduce your stress level, start sooner. Although there are copy shops that can reproduce and bind that report quickly and may be open until midnight, your client may not call you back with the final count for two days.

Use a calendar or personal organizer to relieve the stress on your memory. Be sure to customize it to your use. Just because it arrived with 25 pre-printed tabs and three pounds of paper that does not mean you need to carry it all with you. Re-label the tabs with words that are more meaningful to you. If you prefer electronic organizers be religious about backing up the data daily.

Learn to write with accuracy, clarity, and speed. It is a skill that can be improved, just like typing. Strive for excellence, not perfection. Do not revise a memo or e-mail message eight times. It is probably just becoming different, not better.

Solve problems while they are small. The pile sitting on the corner of your desk will probably not go away, and the one problem from that pile that does blow up will inevitably cause the most



California Sub-Bid Request Ads



JOINT WATER POLLUTION CONTROL PLANT EFFLUENT OUTFALL TUNNEL PROJECT
County Sanitation District No. 2
Los Angeles County
Bid Date: September 18, 2018 – 2:00 PM

Skanska-Kenny, a Joint Venture (SKJV) is interested in soliciting subcontractors, material suppliers, services consultants and vendors; especially DBE subcontractors, material suppliers, services consultants and vendors, related to the scopes of work below for the Los Angeles County Sanitation Districts Joint Water Pollution Control Plant - Effluent Outfall Tunnel. Quotes will be requested from Subcontractors, Vendors, Professional Service and Trucking firms.

All Quotes are due, August 6th, 2018 so that all bids/proposals can be fairly evaluated.

This project is subject to American Iron and Steel Requirement.

Requested scopes include, but are not limited to the following and should be based on the projects RFP and its amendments.

Subcontractors: Construction Area Signs, Drainage Systems & Structures, Electrical, Tunnel Electrical, Erosion Control / Hydro-seeding, Fencing and Gates, Guardrail, Joint Seals, Landscape, Materials Testing, Masonry Walls, Post Tensioning, Rebar Furnish & Install, Striping & Markings, Survey (Construction), SWPPP, Traffic Control, Trucking, Underground Utilities, Cast-in-Place Concrete, Asphalt Paving, Minor Concrete, Shoring, Painting and Coating, Pumps and Valves, Instrumentation, Piping, Potholing, Tunnel Ventilation, Jet Grouting, Building Demolition, Lead & Asbestos Removal.

Material Suppliers: Base & Aggregates, Asphalt, Concrete Form Materials, Concrete Pumping, Concrete Ready Mix, Drainage Structures, Erosion Control Material, Pipe, Steel Pipe, Rebar, Traffic Control Devices, Miscellaneous Metals, Structural Steel.

Services/Vendors: Sound, Vibration, Geo & Air Quality monitoring, Site Security, Office Supplies, Reprographics, Sweeper Truck, Water Trucks, Jobsite Sanitation, Janitorial, SWPPP, Progress Photography, Catering, QA/QC, Testing & Inspection, Document Control

Assistance: SKJV will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. **Also DBEs must fill out and return with their bid the DBE Subcontractor Performance Form**. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. We will also review breaking out scope packages and adjusting schedules to assist permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside (Please call or email for appointment)

Subcontracting Requirements: SKJV's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured Endorsement. Primary Wording Endorsement, & a Waiver of Subrogation (GL & WC). **Other insurance requirements may be necessary per scope or RFP requirement.** Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by SKJV. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. SKJV is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

**Skanska-Kenny, a Joint Venture is an Equal Opportunity/Affirmative Action Employer
 EEO/AA/Vet/Disability Employer**

**Estimating Department - 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone (951) 684-5360, Fax: (951) 788-2449**

Email: bids.socal@skanska.com

Estimating Contact: Francisco Salazar

Francisco.Salazar@skanska.com

Phone: (951) 368-6488

Small Business Exchange

The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

Look no further. We have them all in our database

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?

We have that, too.

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)?

We can do that, too

The next time you're bidding project where time and accuracy are of the essence, call us.

We'll make it happen.

We are on the move to make your business better.



Call 1-800-800-8534



California Sub-Bid Request Ads



3200 Park Center Dr., Suite 600 | Costa Mesa, CA 92626
 Bid Manager: Pablo Moreno
 TEL: (657) 229-7800 | pmorenol@dragados-usa.com
 Outreach: Arinda Cale
 TEL: (949) 239-2431 | acale@dragados-usa.com
 Equal Opportunity Employer
 Invitation to Bid

Subcontractors, Vendors, Material Suppliers, and Professional Services for:
JOINT WATER POLLUTION CONTROL PLANT EFFLUENT OUTFALL TUNNEL

OWNER: County Sanitation District No. 2
LOCATION: Los Angeles, California
OUR QUOTE DEADLINE: September 13, 2018, COB
BID DEADLINE: September 17, 2:00pm

M/WBE Participation is encouraged

Plans and Specifications are available free of charge

Quotes for Services & Supplies requested for the following items for bid including, but not limited to:

AC PAVING	FENCE & RAIL	SWPPP
AMENITIES	HAULING & DISPOSAL	TRAFFIC SIGNAL
BARRIER	INSTRUMENTATION & CONTROL	PAINTING/COATINGS
CONCRETE FLATWORK	SURVEYING	RCP/PVC
CONCRETE TUNNEL LINER	TRAFFIC CONTROL	REBAR INSTALLATION
DEMOLITION	STEEL TUNNEL LINER	SAND & GRAVEL
SUPPORT OF EXCAVATION	LANDSCAPING	SIGN STRUCTURE
TESTING	LIME TREATMENT	SIGNING & STRIPING
VIBRATION MONITORING	MISC. STEEL	SITE RESTORATION
DEWATERING	NOISE MONITORING	TEMPORARY SOUNDWALL
ELECTRICAL	POTHOLING	TRUCKING
EROSION CONTROL	QA/QC	

Subcontractors must be registered in good standing with the California Department of Industrial Relations (DIR) prior to submitting a bid for work on this project.

100% performance and payment bonds may be required for the full amount of the subcontract price. Dragados will assist with obtaining bonding, lines of credit, and insurance. Please Contact Arinda Cale if assistance is needed with regards to bonding & Insurance.

Dragados will analyze and consider each quote received, including those that are broken down into economically feasible units to facilitate bidding.

Dragados is committed to ensuring that subcontractors and vendors have the maximum opportunity to successfully perform on this project, and to making good faith efforts to utilize small, minority, women, disadvantaged and local business enterprises.



11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: **ERIC ALLRED**
 Website: www.desilvagates.com
 An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 20 – CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM MARKET STREET TO 0.1 MILE SOUTH OF BUTTE VISTA DRIVE

Contract No. 03-2F9804,
Federal Aid Project No. ACSB1NH-P020(187)E
Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: SEPTEMBER 12, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL FRAME COVER & GRATE, PAVEMENT MILLING, ROADSIDE SIGNS, SAWCUTTING, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Doing it All, All by Yourself

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damage. To avoid the headache, clear up problems before they turn into big time-consuming crises.

Group administrative tasks together. Try to avoid getting up from your desk for only one purpose. Ask a question and make a copy on the way back to your desk. Retrieve a file on your way to getting a beverage. Unless it is particularly time-sensitive, fax in bundles versus making a singular trip for each document.

Keep backup supplies, if you are working alone, such as an extra print cartridge, overnight delivery forms and mailing labels. That eliminates extra, under-stress and highly-irritated office supply runs or overnight rush

delivery charges. When you use the last of any item, you know what I am going to say, don't you?

Call for assistance when needed. Use vendors for administrative help as well as for technical or special projects. It may not make sense, for example, for you to type a sixty-page document. It is probably faster and more efficient to send it out. The same is true for items that require a lot of formatting skill. Learn when it is faster and better for you to do it yourself, and when it is better to give it to someone else.

SOURCE: www.smartwaystowork.com